

Details of queries raised by the bidders and the reply thereof

S. No.	Query	Reply
1.	M/s. Attalika Project Management & Consulting Services Pvt. Ltd.	
1	As per the given methodology, the agency needs to cover 25 lakh Enumeration Blocks going through all streets and lanes in line listing phase and visit 30 lakh healthcare establishments in data collection phase. In tender portals websites, indicative budget of INR 125 Crores is mentioned. However, considering the quantum of work, we assume the budget will be higher. Could you please give us the overall budget for this?	The project is to be completed within the resources available with the CBHI. It may however be clarified that the agency will be selected as per the criteria mentioned in the RFP. If the project costs quoted by the agencies go beyond, CBHI may take an appropriate view upon the proposal.
2	Referring to ToR page 17, the agency needs to cover 30 lakh healthcare establishments for data collection and each establishment may take around 3 hours. Considering this, there would be requirement of over 5,000 people working full time for 6 months to completed data collection. We request for extension of the timeline for data collection.	The time schedule for data collection is 8 month as per RFP and will not be changed. However, relaxation of about one month may be given without penalty.
3	As per the payment terms (page 55-56), 30% payment is on submission of National and State level report and finalization of the work whereas majority of the expenses will be in first year. There will be high financial expenses and working capital requirement (which can amount to over 40-50 Crores) in the field work even after the payments received. Thus, we request to increase the payment in data collection deliverables.	The Payment terms will be as per RFP. There is no change in payment terms.
4	Referring to ToR page 17, the agency needs to cover 30 lakh healthcare establishments for data collection whereas this number may vary at the time of data collection. There is possibility that the number of private healthcare establishments will increase then in that case how the agency will get compensated?	This is the estimated figure of 30 lakh establishments. It may increase/decrease depending upon the actual numbers found in the census. However, agency is to conduct the census based on the EB Layout Maps which are fixed and it is 25 lakhs.

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2.	M/s. Quintiles IMS	
1	As per the methodology, line-listing needs to be done first. There are over 25 lakh CBs and more than 6 lakh villages in India. This would take minimum 5,000 people to be deployed to complete in 2 months, followed by Enumeration phase which would take abt. 4,000 people to do in 4 months-time? Considering the very high scope of work, is there a possibility of time extension for data collection?	The time schedule for data collection is 8 month as per RFP and will not be changed. However, relaxation of about one month may be given without penalty.
2	The agency would be required to train over 7,500+ people in various regions across different locations for 4 days. Is there a limit on the batch size of the training? Does the agency need to include the cost of the trainers, training venue, team logistics, boarding & lodging, training kit and manual in its quotation?	The agency has to complete the training within specified period. For this purpose, the locations and size of the batches has to be decided by the agency keeping in view the number of trainees, availability of space at different locations. The agency should include the cost of the trainers, training venue, team logistics, boarding & lodging, training kit and manual in its quotation.
3	Please provide the qualification and experience for the 14 members of the TPMU team on which they would be evaluated.	The qualifications for 10 TPMU team have been specified on page 9 of the RFP. The remaining four members may be Postgraduate in the equivalent stream. The TPMU members should be on payroll of the agency or on contract term and at least working with agency from the last three months.
4	The 7 TPMU members located at the CBHI regional offices and 6 Regional Team leaders as part of the data Collection Team would be in the field at least 20 days every month for logistics and quality assurance support. Would the budget of their travel, boarding & lodging expenses be included in the agency costs?	Yes, the budget of their travel, boarding & lodging expenses should be included in the agency costs and it will be part of financial proposal.
5	It is mentioned that TPMU would be conducting 30 workshops with over 100 participants across India. Would the cost of the workshops including venue, participant kits, lunch etc. be included in the agency proposal?	The cost of the workshops including venue, participant kits, lunch etc. should be included in the agency proposal.

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6	Currently 10% payment is on Submission of National and State level Report and 20% on Finalization of the work. We would request to increase the payment in data collection deliverables and reduce in the last two deliverables as majority of the expense would be on data collection which will be completed in first 8 months.	The Payment terms will be as per RFP. There is no change in payment terms.
3.	M/s. Nielsen (India) Private Limited	
1	The data collection for Census of around 30 lakh health care establishments in 25 Lakhs EBs across the 36 states/UTs have to be completed over a period of 8 months. Whether the assignment will be carried by a single agency in all the states/UTs or multiple agencies will be involved in data collection in different states/UTs	The selected single agency will solely responsible to undertake the census work but it will be free to sub-contract the work to other agency. The agency must declare the name of sub-contracting agencies at the time of Technical Bid presentation.
2	Whether the contract for both data collection and TPMU components will be awarded to a single agency or two separate agencies will be engaged for data collection and TPMU.	Single agency will perform both the activities data collection and TPMU components.
3	The agency selected for the study has to furnish Bank Guarantee. Since the amount of Bank Guarantee is going to be quite huge and it has to be blocked for a period of 2 years is it possible to do away with requirement of Bank Guarantee.	We cannot go away with the requirement of Bank Guarantee. It is required as per the General Financial Rule of the government of India.
4	As per the RFP 70% weightage is given for the technical proposal and 30% weightage is for financial. Keeping in view the importance of the assignment, the investments made by Ministry, the quality of data required and the timeliness of completing the assignment, more weightage should be given to Technical proposal. Will it be possible to raise the weightage of technical proposal to 90% instead of 70% as indicated in the RFP or alternatively the selection can be on QBS.	The criteria of evaluation of Technical & Financial bids will remain unchanged. The proposal will be evaluated as per the RFP.
5	The agency needs to collect the details of the EBs to be covered in the assignment as well as the EB maps for all the states/UTs. However, private organizations usually face difficulties in procurement of the EB maps in different states/UTs. Whether CBHI will facilitate in procurement of the EB maps from Office of the Registrar General of India and what type of support would be provided for the same.	CBHI will provide EB Layout Maps in the form of electronic mode (Soft copy) to the selected agencies free of cost.

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6	Is it necessary for the agency to budget for the 25 Lakh EB maps to be procured for the assignment or will the MoH&FW procure the EB maps and provide the same to the agencies?	CBHI will provide EB Layout Maps in the form of electronic mode (Soft copy) to the selected agencies free of cost. The cost of getting hard copies from the soft copies will be borne by the agency itself.
7	In view of a number of holidays due to festivals like Shivratri and Holi prior to submission of the proposal on 14th March as well as the extent of efforts required for developing the proposal can we request to extend the date of submission of the proposal till 28 th March, 2017.	The last date for submission of proposal has been extended to 21 st March, 2017 upto 3.00 pm in place of 14 th March, 2017. Subsequently, the bid opening date will be 21 st March, 2017 at 4.30 pm.
8	Ideally an agency should be given at least three weeks after receiving the minutes of pre-bid meeting to prepare a good proposal.	The last date for submission of proposal has been extended to 21 st March, 2017 in place of 14 th March, 2017. Subsequently, the bid opening date will be 21 st March, 2017.
9	Under the key personnel on page 8 it is mentioned the requirement of permanent field enumerators and supervisors. Generally the agencies work with freelancers. For every study the enumerators and supervisors are selected for the panel of enumerators and supervisors. Can the details of enumerators on panel be given in the proposal?	This is one of the evaluation criteria and will not change.
10	Can the agency sub-contract the data collection component after the award of the contract?	Yes.
11	In the RFP the qualification of the Team Members has been restricted to MBBS, BDS, BAMS, BUMS, BHMS, MPH, MBA, and MSC. Stat. Can we also deploy professionals having the qualifications such as Master in Population Studies, PhD. Economics, PhD. Anthropology, PhD. Sociology and Master in Social Work?	The qualifications for 10 TPMU team have been specified on page 9 of the RFP. The remaining four members may be Postgraduate in the equivalent stream.
4.	Karvy Data Management Services Limited	
1	Experience in covering districts in health census or any large census for Central / State / PSU	No change. It will be as per the criteria given in the RFP.
2	Experience in covering districts in health census or any large census for Central / State / PSU	No change. It will be as per the criteria given in the RFP.

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3	>5 states >4 <5 states >3 <4 states >2 <3 states >1 <2 states With not less than 75 districts covered for a single survey project	No change. It will be as per the criteria given in the RFP.
4	Proven and demonstrable experience of conducting large scale health surveys (minimum 500 establishments covered) or large scale census/surveys covering minimum population of 1 crore	No change. It will be as per the criteria given in the RFP.
5	Experience in technical assistance / project management for public health projects / large scale surveys or census related projects	No change. It will be as per the criteria given in the RFP.
6	Field Supervisors with minimum 5 years' experience in healthcare data / large scale surveys or census related projects	No change. It will be as per the criteria given in the RFP.
7	Experience in technical assistance / project management for public health projects / large scale surveys or census related projects	No change. It will be as per the criteria given in the RFP.
8	Field Enumerators with minimum 3 years' experience in healthcare / large scale surveys or census related projects data collection on payroll of the company	No change. It will be as per the criteria given in the RFP.
9	Field Supervisors with minimum 5 years' experience in healthcare / large scale surveys or census related projects data collection on payroll of the company	No change. It will be as per the criteria given in the RFP.
10	Team Leader: To have at least 15 years of working experience in health sector/ large scale surveys or census related projects data collection, primary survey and project management. Should have expertise in handling more than 5 public health/ large scale surveys or census related projects at national level	No change. It will be as per the criteria given in the RFP.
11	The consulting firm/agency should have successfully executed survey/census of health sector or large scale surveys or census related projects at national level, in the last 5 years with cumulative values of INR 10.00 Crores.	No change. It will be as per the criteria given in the RFP.
12	Consortium of firms / agencies up to two to be allowed. Eligibility of either of consortium partners to be considered and Lead bidder to responsible for RFP deliverables	No change. It will be as per the criteria given in the RFP.